



COMPANY PROFILE
2020



REMS-AFRICA CONSULTANCY LIMITED

ADDRESS

Sokoine Drive, Old Post Office
House no. 5, Plot. 16, Mkwepu Street, Ilala.
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CONTACT

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CONSTITUTIONAL/LEGAL STATUS OF FIRM

Certificate of Incorporation No:	141311263
Certificate of Tax Registration TIN No:	141-311-263
Nature of the Company:	Limited by shares

Company History

REMS-AFRICA Consulting Limited is a fast-growing Tanzanian company registered in 2020.

The company has a vision of becoming a highly reputable consulting firm in Tanzania and the Eastern and Southern Africa region.

Its mission is to deliver high quality consulting services for the business development and sustainability.

The Key focus is on small and medium enterprise development, projects and programs management and private sector development in general.

The REMS-AFRICA Consultancy Limited consist of the highly qualified and experienced professional's with diverse expertise in Financial services, entrepreneurship, business development and financial management, leadership and governance, Marketing and Financial linkages Insurance, IT and Software development.

This wealth of knowledge they bring to the table allows the company to provide services that place it at the edge of business and entrepreneurship development consultancy in Africa.

Strategy & Vision

Mission

To deliver high quality consulting services for the business development and sustainability.

Vision

To be a top development, management and financial advisory services provider in Africa serving to resolve developmental challenges in the areas of small and medium-sized enterprises focusing in agriculture, insurance, financial services, health, technology and trade.

Core value

We strongly adhere to our company values of diligence, teamwork and integrity in all the activities in which we participate. We view these values as essential in order to maintain and grow successful relationships with our clients.

Business goals & objectives

Looking at the future, we are highly confident that REMS-AFRICA CONSULTANCY LTD has the strong background and the appropriate vision but also the flexibility that will allow it to continue its development and face the challenges of the new era. Participating local, regional and international environment, mainly characterized by market globalization and intensive competitiveness, REMS-AFRICA CONSULTANCY LTD is paving its own path with a clear strategy for the future.

Growth strategy

The utilization of accumulated expertise, know-how and the dynamics of its partnerships, will allow the company to positively respond to the challenges of our times and provide expert, state of the art solutions that lead straight to the point of its customer needs.

OUR SERVICES

We offer unlimited consultancy solutions to all your business needs. We are based in agricultural, Insurance, Microfinance, health and technology sectors in providing capacity building, turn around strategies, linkage and support in different activities in order to increase customer's productivity and long-term value in sustainable manner for their business.

Capacity building

To deliver high quality consulting services for the business development and sustainability. Using our experienced staff who have vast experience in the Financial Services Industry, Insurance services, Technology and Agricultural sectors, our company provides capacity building to different organisations in terms of trainings, developing policies, procedures and operational manuals, and provision of consultancies for different licensing applications.

Insurance Services

REMS-AFRICA consultancy is one of the most innovative insurance service providers setting benchmark in the insurance sector in Tanzania. Whether it is corporate governance and transparency or taking a leadership stance in promoting the insurance sector into the hinterland of the country; REMS-AFRICA is proud to be leading from the front.

Our performance in the years to come will speak of our ability to perform in a tough and a demanding market.

ICT & Software Development

We strongly adhere to our company values of diligence, teamwork, value for money, and integrity in all the activities in which we participate. We view these values as essential in order to maintain and grow successful relationships with our clients.



REMS-AFRICA CONSULTANCY LTD

Financial Services Consulting

We help NGO's, Micro Credit Institutions, SACCOSS, and other microfinance institutions in the area of developing strategies, policies and procedures in order to effectively run their business.

www.rems-africa.com



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the team

Reginald Tarimo
Managing Partner



Babu has substantial experience having worked for more than 14 years with both local and multinational institutions and a commercial bank. His work and academic experience extends to accounting, financial analysis, banking supervision, payment systems, digital financial services, AML/CFT, Risk Management systems and practices, microfinance and financial inclusion. He has managed World Bank funded projects, held various managerial positions while working in different organizations and participated in the development of country's financial inclusion strategies. He also participated in pioneering the establishment of credit reference system in the country. Babu has been working in the licensing desk of the Central Bank for over eight years where he managed licensing of different commercial banks, microfinance banks and financial institutions currently operating in the country and also assisting some microfinance and community banks with turnaround strategies formulation and implementation. Babu is an ardent proponent of the potential of technology in enhancing efficiency and effectiveness of demand and supply side perspectives. He is a Certified Public Accountant, and holds a Bachelor Degree in Accounting. He is fluent in English and Swahili.

AREA OF PRACTICE

Accounting | Financial Analysis | Banking supervision | Payment Systems | Digital Financial Services | AML/CFT | Risk Management Systems and Practices | Microfinance and Financial Inclusion

Eng. Fakii Shaibu

Partner -
ICT & Innovation

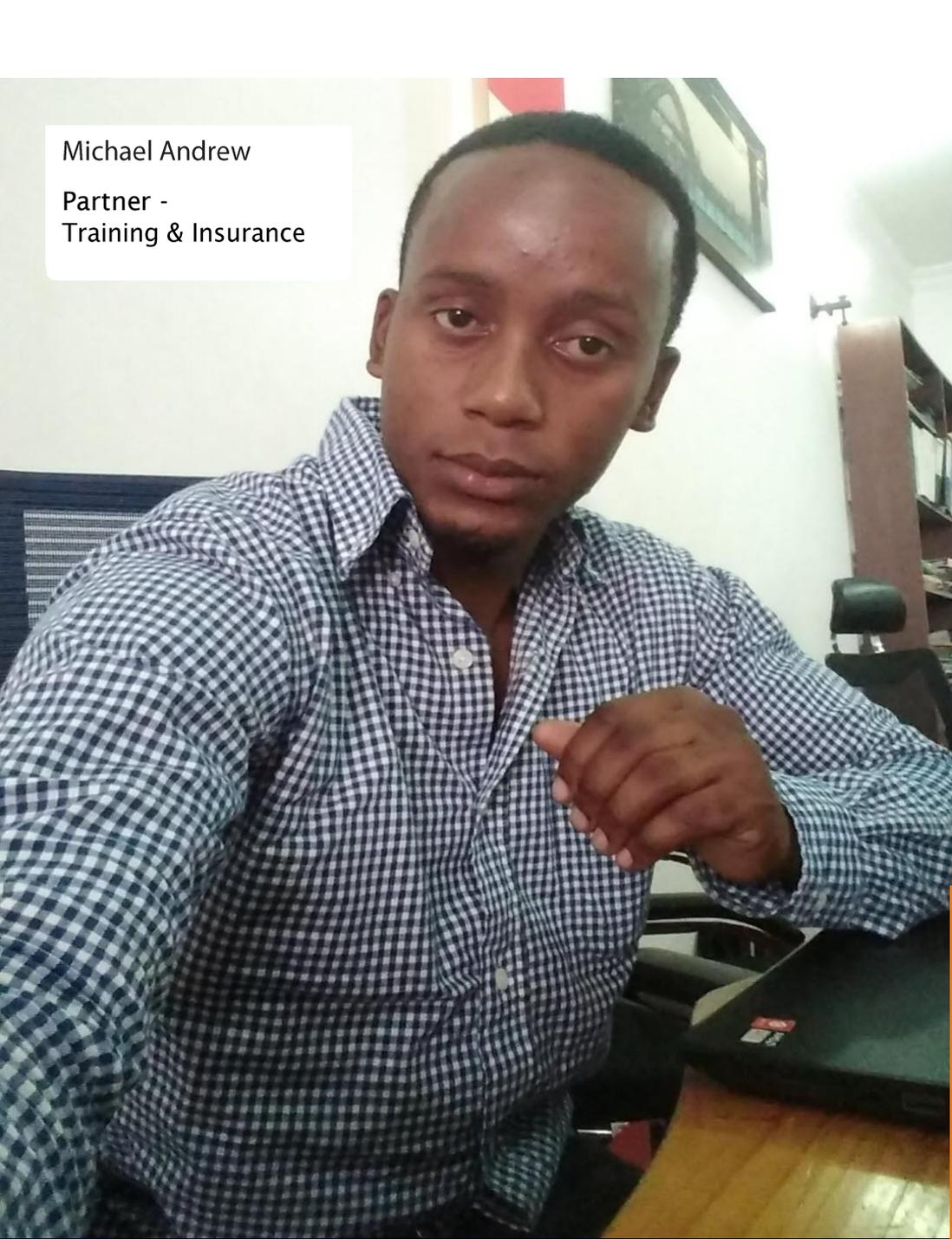


A very dedicated, solution oriented and competent Programmer, Faki is well versed with Desktop and Web based Software Development, Database Design and implementation, Application Design, System Analyse, BTS installation and Microwave link configuration.

Fakii has over four years of experience in Software Development. He has proven to be a solid advisor in his field of Practice. His knowledge of the software development and database design is vastly unmatched and has steered the firm's ICT and Telecom Department from strength to strength over the years. He currently involved in development of Tanzania Coffee Board (TCB) online Auction system and E-learning System for Tumaini English Medium Academy. Faki also sits as Company Secretary.

AREA OF PRACTICE

VB Developer | Front end and Back end web development | Python Django Framework | Database design and implementation | Project Management | BTS and Microwave Installation

A portrait of Michael Andrew, a man with short dark hair, wearing a blue and white checkered button-down shirt. He is sitting at a desk in an office, looking directly at the camera with a neutral expression. His hands are clasped in front of him. The background shows office shelves and a computer monitor.

Michael Andrew

Partner -
Training & Insurance

Michael is the Head of Insurance and Risk management at the REMS-AFRICA consultancy in Dar es salaam, Tanzania. In his role he oversees the market facilitation initiatives to drive the penetration of insurance in Tanzania to be accessible to more women, children and enterprises in the line with overall financial inclusion agenda for the country.

His insurance career spans close to 5 years as the assistant underwriter within two companies and as principal officer with one insurance agency, Mr. Michael has experience in general insurance, medical insurance, life assurance and micro insurance especially in agriculture.

Mr. Michael was engaged in accomplishments of a successful changes in agriculture insurance business model by steering the introduction of agriculture insurance product package at OUT-ASSURANCE BROKERS, the package was called MKULIMA BOMBA.

Michael holds a Bachelor of Insurance and Risk management (BIRM) from Institute of Finance Management (IFM) in 2015.

AREA OF PRACTICE

Sales and Marketing | Insurance

A portrait of Eng. Nehemia Adam, a man with short dark hair and a goatee, wearing a grey suit jacket, a white shirt, and an orange bow tie. He is standing in front of a blurred background that appears to be an office or a modern building interior. The photo is partially overlaid by a white text box in the top right and a dark blue text box at the bottom.

Eng. Nehemia Adam
Manager – Sales &
Marketing

Highly skilled telecommunication engineer with over four years' experience. Thoroughly proficient in all aspects of installing, maintaining, and designing telecommunications systems for broadband, cable, and cellular transmissions. Deep familiarity with digital and analog equipment and tools. Top levels of manual dexterity and technical knowledge result in a track record of excellent work completed within time and budgetary constraints. Detail-oriented trouble-shooter who takes pride in coming up with optimally effective solutions that account for all aspects and ramifications. Friendly and professional, builds great rapport with team members and clients alike

AREA OF PRACTICE

3G and 4G Optimization | Frequency Planning | Core Network Optimization