

AFFORD TO BE MORE
ADVENTUROUS



COMPANY PROFILE


TRESPASS®



- INTEGRITY
- QUALITY
- SERVICE
- VALUE FOR MONEY
- TECHNICAL INNOVATION
- PRODUCT DEVELOPMENT

COMMITMENTS

We imagine, design and produce performance outdoor clothing, equipment, accessories and footwear for every size of adventure, for everyone.

We deliver functional, fashionable, innovative technical clothing for leisure pursuits and outdoor activities including, hiking, travel and snow sports. And our retail stores enjoy year-round trade.

WE'VE COME A LONG WAY

Our journey began in 1938 – the year our parent company, Jacobs & Turner Ltd, was established in Glasgow, Scotland. Back then we were a manufacturer of workwear and outerwear.

The award-winning Trespass brand was created in 1984, and we entered the retail trade towards the end of the '90s.

Our vision – to be first choice globally when purchasing performance clothing and accessories.

Our slogan is **GO FURTHER**





WE ARE
GLOBALLY
CONNECTED

- FRANCE
- GERMANY
- SWITZERLAND
- ITALY
- AUSTRIA
- NETHERLANDS
- SWEDEN
- DENMARK
- FINLAND
- NORWAY
- ICELAND
- RUSSIA
- LATVIA
- POLAND
- UKRAINE
- KAZAKHSTAN
- USA
- CANADA
- CHILE
- ARGENTINA
- BRAZIL
- SOUTH KOREA
- CHINA
- AUSTRALIA
- NEW ZEALAND

OUR GLOBAL BRAND BOASTS

- A headquarters and distribution warehouse located in Glasgow
- An office in Shanghai, China for quality control and product outsourcing
- 2000+ people employed in Europe alone
- 200+ stores throughout the UK
- 100 additional stores and concessions around the world
- Independent retailers, department stores and online retailers in over 70 countries worldwide including USA, Canada, South America, China and South Korea
- Subsidiary companies in America, France and Germany



THE WAY WE WORK,
WORKS

Our process begins with a team of experienced product designers, who create the perfect balance between performance and practicality.

Products are designed with features and style for each of our specific sectors based on local tastes and developing trends. We also use international freelance designers on a regular basis.

Our product designers work closely with our graphics, photography and digital media departments. Digital content, advertising, instore graphics and marketing materials are handled across these departments – thus maintaining a strong brand identity, the foundation of any true global brand.



As well as registration of our top tier brand
Trespass, we have a suite of intellectual
properties registered worldwide.

DLX[®]
DESIGNED FOR LIFE IN EXTREMES

DLX is a hand selected range specifically chosen to provide the best in performance and features. This is the best of the best, ideal for those who demand a little bit extra. DLX spans the entire collection, from accessories to high-end outerwear yet remains true to the ethos of value in a life outdoors.

tres-tex[®]
WATERPROOF & BREATHABLE FABRIC

Waterproof, windproof and breathable, this performance fabric is used in many of our ranges. Supple, durable and functional coatings and surface treatments help repel water and work with your layering system to draw moisture away from your body.

AIRTRAP[®]
PERFORMANCE FLEECE

Designed for comfort and warmth from soft, light, breathable, anti-pill fleece, these garments are a versatile mid-layer. The special structure of Airtrap[®] not only stretches to give you freedom of movement but creates airspaces that trap and hold your body heat.

COLDHEAT[®]
COLDHEAT INSULATION • THERMO-ISOLIERUNG • ISOLATION THERMIQUE

Coldheat Insulation. Lightweight, durable and soft lofted fibres trap and hold the heat generated by your body, giving you maximum freedom of movement allowing you to stay comfortable in the most arctic of conditions.

MOSKITOPHOBIA[®]

Provides a major line in defence against irritating, biting insects. Non-toxic insect repelling agents in the fabric significantly reduce the chance of being targeted. Easy-wear, easy-care.

DUOSKIN[®]

Duoskin[®] Intelligent Fabric from Trespass effectively draws moisture away from the skin. This moisture quickly evaporates when brought to the surface of the fabric, leaving you dry and comfortable. Tightly woven fibres, high wicking and quick drying.



FROM ONE
BRAND
TO MANY
ASSETS

ORGANISATIONAL STRUCTURE

DIRECTORS

ACCOUNTS

RETAIL

SALES

IMPORTS

DISTRIBUTION

DESIGN &
PRODUCT
DEVELOPMENT

PHOTOGRAPHY
& VIDEO

GRAPHIC DESIGN
& MARKETING

ECOMMERCE &
SOCIAL MEDIA

I.T.



Integrity is at the heart of our company. It is imperative to us that external sources and suppliers uphold our ethical stance on working conditions and health, safety; and rights are to be protected and promoted.

Our ethical policy:

- 1 Employment is freely chosen
- 2 Working conditions are safe and hygienic
- 3 Child labour shall not be used
- 4 Living wages are paid
- 5 Working hours are not excessive
- 6 No harsh or inhumane treatment is allowed
- 7 Environmental responsibility

Factories must meet all relevant local and national regulations. In addition, we expect them to steadily improve their environmental performance by aiming to comply with international standards.



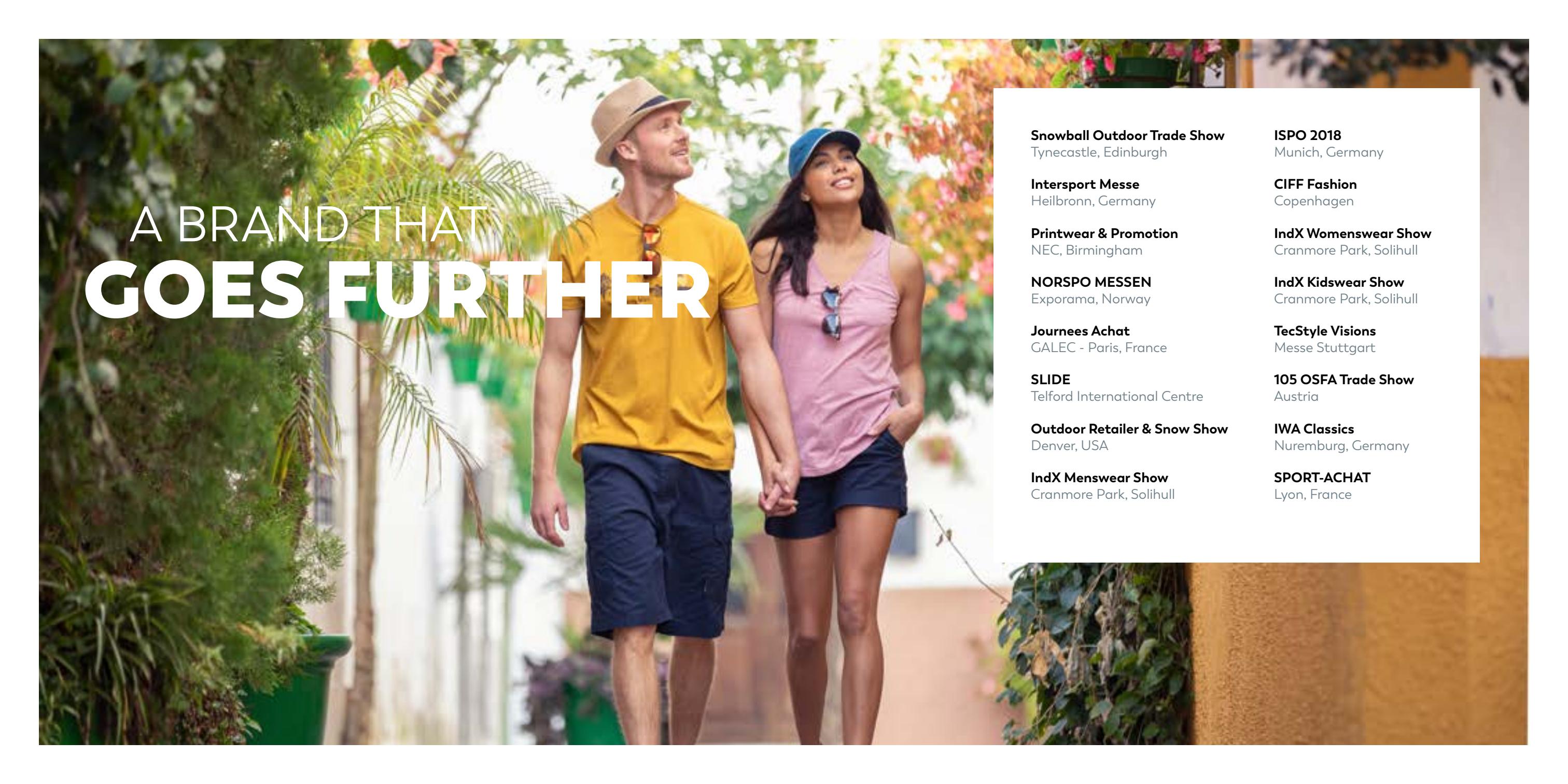


WORLDWIDE **BRAND** ENGAGEMENT

We connect with the world through marketing campaigns, exhibitions and sponsorship.

Since the early 2000s we've sponsored many teams and organisations, from the BRITS Snow Tour to Glasgow's 2014 Commonwealth Games. And we tour the globe showcasing our products at exhibitions, from ISPO in Munich and Shanghai to STA in Denver. Being globally connected means you're seen by the world.





A BRAND THAT
GOES FURTHER

Snowball Outdoor Trade Show

Tynecastle, Edinburgh

Intersport Messe

Heilbronn, Germany

Printwear & Promotion

NEC, Birmingham

NORSPO MESSEN

Exporama, Norway

Journees Achat

GALEC - Paris, France

SLIDE

Telford International Centre

Outdoor Retailer & Snow Show

Denver, USA

IndX Menswear Show

Cranmore Park, Solihull

ISPO 2018

Munich, Germany

CIFF Fashion

Copenhagen

IndX Womenswear Show

Cranmore Park, Solihull

IndX Kidswear Show

Cranmore Park, Solihull

TecStyle Visions

Messe Stuttgart

105 OSFA Trade Show

Austria

IWA Classics

Nuremburg, Germany

SPORT-ACHAT

Lyon, France



GLASGOW INTERNATIONAL AIRPORT



2014 COMMONWEALTH GAMES

OUR **RETAIL** ENVIRONMENT



Trespass retail sales worldwide exceeds \$300 million USD



Staff levels are approximately 2000



We have 300 stores and concessions around the world





OUR **DIGITAL** PRESENCE

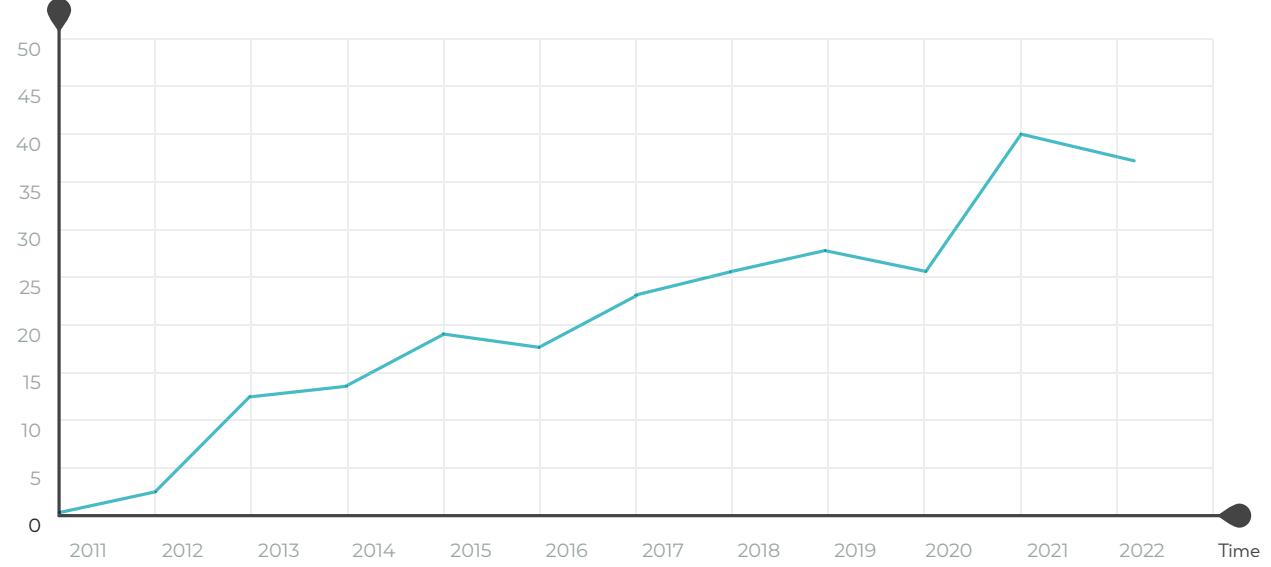


Over the past 10 years we've built a strong online presence.

Not only have we grown our commercial website but our partnerships with online giants such as Amazon, Ebay, Next and many more, means our digital sales are going from strength to strength.

% OF COMPANY SALES

DIGITAL SALES **GROWTH**





TRESPAWWS®

We love dogs. We love dogs so much that we, quite literally, designed a brand around them.

In 2017, we launched Trespaws – a vast and varied range of performance outerwear exclusively for dogs.

Producing everything from harnesses to softshell jackets – we were delighted to bring our canine adventure to life; and we're continually expanding our in-demand collection. Plus this year we extended our brand's charitable cause – gifting the Scottish SPCA with a worthy donation of jackets, leads, bowls collars and more. A dog's life has never been so good.





DLX[®]

Our DLX range takes our top-performing clothing and equipment to a whole new level.

DLX[®] is Designed for Life in eXtremes and when it comes to extreme weather, Scotland has it all. Any type of weather can appear at any time. This is especially true in the mountains of the West Coast.

These are fabled proving grounds of the early climbing pioneers and their legacy continues to this day. Scotland has always been a hotbed of invention, born of necessity and enquiring minds.

Figures such as Scottish born John Muir laid the foundations for an appreciation of wilderness, and a desire to embrace life outdoors.

This land of dramatic vistas and historical significance inspires us to create a very special collection of clothing and equipment that thrives in wild conditions. We want the correct clothing.

Anyone who has experienced a Scottish springtime snow squall at 60 miles per hour, rain and sunshine, all within minutes of each other needs to trust their equipment. This is why we Design for Life in eXtremes.



CONTACT

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