



## A Reliable Resource for Charitable Organizations

IRN's mission is to keep usable furnishings from being thrown away, by providing them to nonprofit organizations that can put them to use. IRN's clients are K-12 schools, colleges and universities, companies, and hospitals who hire IRN to facilitate the reuse of their surplus furnishings. We provide these to a global network of nonprofit organizations, ranging from local thrift stores to major U.S. and international relief organizations.

We don't keep or sell any of the furnishings we handle. Every item is passed on to our charitable partners for use in disaster relief, economic development, healthcare, and school development programs.

Each year we fill hundreds of tractor-trailers with furniture and equipment from projects across the U.S. We have provided GIK furniture to more than 200 different charitable organizations, and ultimately to recipients in 45 U.S. states and 65 countries worldwide.



*Student desks loaded in Massachusetts. Destination: St Georges School, Kingston, Jamaica*

## IRN can provide a wide variety of materials

- **Classroom and School:** School desks, tablet arm chairs, teacher desks, seating, work tables, bookshelves, science lab benches, storage and file cabinets; stacking and folding chairs; meeting rooms.
- **Residential:** Beds, mattresses, dressers, wardrobes, bookshelves, desks, chairs, sofas, dining tables and chairs, coffee and end tables, appliances, lamps.
- **Library:** Shelving, tables, seating, carrels.
- **Professional/Administrative:** Desks, seating, storage and file cabinets, bookshelves; conference tables; work tables; meeting and training rooms; reception furnishings.
- **Cafeteria/Kitchen:** Tables, seating, commercial stoves and ranges, refrigerators and freezers, food prep tables, serving stations.
- **Healthcare:** Hospital beds and mattresses; Patient room furniture; Exam tables and exam room furnishings; Administrative furnishings; Storage cabinets and shelving.
- **And the Kitchen Sink:** Many of them, in fact, along with weight rooms, auditorium seating, Astroturf fields, and a couple of Zambonis.

## These are available to IRN's charitable partners at no cost

The recipient pays for transportation and ultimate distribution, nothing more. The original owner pays all costs to remove and load the surplus using professional load crews. IRN assures that the surplus meets the recipient's standards for quality and composition, and handles all logistics and paperwork. It's a simple, turnkey process.

IRN – The Reuse Network

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## Working with IRN is simple and straightforward

IRN handles the details to assure that furnishings meet your needs, that unusable items are set aside and discarded, that trailers are packed safely and securely, that shipping and customs paperwork are complete and accurate.

### Identifying and qualifying inventories

**Qualifying Inquiries.** We field hundreds of inquiries regarding surplus disposition. We qualify and categorize inquiries and match them against the specific needs of our charitable partners.

**Material Inventory.** We provide a detailed inventory, with photographs, in advance of every project. Recipients know exactly what they are being offered, so they can make the best match to their own needs.

**There's No Obligation.** There's no obligation working with IRN. Our nonprofit partners accept only the inventories that are suited to their mission and specific project needs.

### Loading, packing, and transportation

**Removing and Loading Furnishings for Shipment.** We manage all aspects of loading. We calculate the number of trailers needed for the job. We hire and manage professional moving crews. We remove furnishings from owners' premises and pack them safely and professionally.

Most of our projects are "Live Loads". That is, trailers arrive at the project site, we load them, fill out the paperwork, and they are dispatched directly to the destination specified by the recipient.

**Quality control.** What's used for relief and economic development has to be good quality material, not junk. We evaluate every item as it's being loaded, and set aside what's not suitable for reuse.

**Transportation.** If our nonprofit partner has their own logistics staff, we work with them to schedule shipments, assure that trailers and containers are loaded quickly and efficiently, and manage paperwork onsite. In other cases we handle transportation from start to finish: scheduling through our own network of low-cost shippers, managing trucks, and handling all communications with the shipper.

**Paperwork and Documentation.** Based on partner needs, we complete customs documentation, trailer inventories and weights, bills of lading, and attach customs seals – whatever our nonprofit partner requires to move trucks, trailers, and shipping containers smoothly to their destinations.

### Financial partnership with nonprofits

**IRN, Generator, and Nonprofit Partner Roles.** IRN and our clients pay all costs for project planning, on-site management, move-out from the client's location, and packing trailers or containers for shipment. Our charitable partners pay the cost of trailers, transportation and distribution of furnishings to their ultimate recipients. It's a simple, mutually beneficial partnership.

**Valuation and Taxes.** Valuations are important to many of our nonprofit partners. We have a large database of Fair-Market Values for the items we ship, and assure that these are in accord with our partners' standards. Very few of our clients are interested in tax benefits associated with their contribution of furnishings, but if they are, IRN handles it.

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